# NO SIGNBOARD HOLDINGS LTD. (Unique Entity Number: 201715253N)

(Unique Entity Number: 201715253N) Incorporated in the Republic of Singapore

# Second Quarter Financial Statements and Dividend Announcement for the Period Ended 31 March 2018

Unless otherwise defined, capitalized terms used in this announcement shall have the same meaning as ascribed to them in the Offer Document of the Company dated 23 November 2017 (the "Offer Document").

No Signboard Holdings Ltd. (the "Company") was listed on Catalist of the Singapore Exchange Securities Trading Limited (the "SGX-ST") on 30 November 2017. The initial public offering (the "IPO") of the Company was sponsored by RHT Capital Pte. Ltd. (the "Sponsor").

This announcement has been prepared by the Company and its contents have been reviewed by the Company's Sponsor for compliance with the relevant rules of the SGX-ST, this being the SGX-ST Listing Manual Section B: Rules of the Catalist. The Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assumes no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr Khong Choun Mun, Registered Professional, RHT Capital Pte Ltd, 9 Raffles Place, #29-01, Republic Plaza Tower 1, Singapore 048619, telephone (65) 6381 6757

### **Background**

The Company was incorporated in the Republic of Singapore on 1 June 2017 under the Companies Act (Chapter 50) of Singapore as a private limited company under the name No Signboard Holdings Pte. Ltd. On 6 November 2017, the Company changed its name to "No Signboard Holdings Ltd." in conjunction with its conversion to a public company limited by shares.

The group comprising the Company and its subsidiaries (the "Group") was formed pursuant to a restructuring exercise (the "Restructuring Exercise") undertaken as part of its corporate re-organisation, under a restructuring agreement dated 20 October 2017 (the "Restructuring Agreement"). The Restructuring Exercise involves the acquiring from its holding company, GuGong Pte. Ltd. ("GuGong"), formerly known as No Signboard Seafood Restaurant Pte. Ltd., by the Company (i) the assets, liabilities, intellectual property, businesses and undertakings of the restaurant business; (ii) the entire share capital of Tao Brewery Pte. Ltd. ("Tao Brewery"); and (iii) 800,000 shares representing 80% of the share capital of Danish Breweries Pte. Ltd. ("Danish Breweries"), for a consideration of \$2,315,231. The consideration was based on the audited new assets value of the restaurant business, Tao Brewery and Danish Breweries as at 30 June 2017. The Restructuring Exercise was completed on 31 October 2017, and the consideration was satisfied by the allotment and issue of 2,315,231 shares to GuGong on that day.

Even though the transfer of the legal interest in the restaurant business and its subsidiaries to the Company was on 31 October 2017, the transfer of economic interest in the restaurant business was on 1 July 2017, hence all profits and receipts, and all losses and outgoing, accrual or payable in relation to the restaurant business from 1 July 2017 to 30 October 2017 ("Interim Period") shall belong to the Company.

# **Basis of Preparation and Comparative statements**

The consolidated financial statements for the current period have been prepared based on the actual current Group that was formed subsequent to the Restructuring Exercise while the prior comparative consolidated financial statements are prepared on a combined basis and include the financial information of the restaurant business as if the current group structure had been in existence throughout the relevant years or from the date the entities are under common control, if later.

The directors are pleased to announce the unaudited consolidated results for the second quarter ended 31 March 2018.

1(a)(i) An income statement and statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group					
	2nd Quarter en	ded 31 March	Increase/	Half Year ende	ed 31 March	Increase/
	2018	2017	(Decrease)	2018	2017	(Decrease)
	\$	\$	%			%
Revenue	6,703,872	5,633,254	19.0	10,841,352	9,652,212	12.3
Other income	112,295	27,270	311.8	2,665,260	36,411	N.M.
Raw materials and consumables used	(2,071,250)	(1,123,802)	84.3	(3,391,531)	(2,005,172)	69.1
Changes in inventories	(5,809)	(1,477)	293.2	(11,904)	(14,969)	(20.5)
Employee benefits expense	(2,235,732)	(1,469,126)	52.2	(3,612,228)	(2,638,828)	36.9
Operating lease expense	(725,212)	(634,695)	14.3	(1,193,660)	(1,232,492)	(3.2)
Depreciation expense	(88,605)	(114,232)	(22.4)	(138,090)	(134,808)	2.4
Other operating expenses	(995,609)	(370,343)	168.8	(1,524,977)	(628,350)	142.7
IPO expense	-	-	N.M.	(1,120,396)	-	N.M.
Finance costs	(16,576)	-	N.M.	(26,433)	-	N.M.
Profit before income tax	677,374	1,946,849	- (65.2)	2,487,393	3,034,004	_ (18.0)
Income tax expense	(297,349)	(292,028)	1.8	(662,893)	(455,101)	45.7
Profit for the period	380,025	1,654,821	(77.0)	1,824,500	2,578,903	(29.3)
Exchange diferrences on translation of foreign operations  Total comprehensive income for the period	137 380,162	- 1,654,821	N.M. (77.0)	(114) 1,824,386	- 2,578,903	N.M. (29.3)
Profit (Loss) attributable to:						
Owners of the Company	474,081	1,654,821	(71.4)	1,916,917	2,578,903	(25.7)
Non-controlling interests	(94,056)	1,054,021	N.M.	(92,417)	2,370,303	N.M.
Non-controlling interests	380,025	1,654,821	(77.0)	1,824,500	2,578,903	(29.3)
Total comprehensive income (loss) attributab	le to:					
Owners of the Company	474,218	1,654,821	(71.3)	1,916,803	2,578,903	(25.7)
Non-controlling interests	(94,056)	-	N.M.	(92,417)	-	N.M.
	380,162	1,654,821	(77.0)	1,824,386	2,578,903	(29.3)
Notes:						
Other income						
Interim Period profits from the						
acquired restaurant business	-	-		2,530,441	-	
Others	112,295	27,270		134,819	36,411	
	112,295	27,270	-	2,665,260	36,411	-
Note:			-			-
N.M.: Not meaningful						

1(a)(ii) Notes to the income statement.

The Group's profit before tax was arrived after crediting / (charging) following:

	Group					
	2nd Quarter end	ed 31 March	Increase/	Half Year ended	d 31 March	Increase/
	2018	2017	(Decrease)	2018	2017	(Decrease)
	\$	\$	%	\$	\$	%
Franchise fee income	(36,000)	-	N.M.	(60,000)	-	N.M.
Government grants	(32,903)	(26,438)	24.5	(32,903)	(35,578)	(7.5)
Interim Period profits from the acquired						
restaurant business	-	-	N.M.	(2,530,441)	-	N.M.
Depreciation expense	84,358	114,232	(26.2)	131,720	134,808	(2.3)
Amortisation of provision for reinstatement cc	4,247	-	N.M.	6,370	_	N.M.
Amortisation of upfront sponsorship	226,208	-	N.M.	486,187	-	N.M.
Interest expense	16,576	-	N.M.	26,433	-	N.M.
Foreign exchange gain	(11,322)	(3,298)	N.M.	(14,756)	(3,429)	N.M.
Income tax expense	-	-				
- Current tax expense	252,150	292,028	(13.7)	617,694	494,545	24.9
- Under(Over)provision of current tax in						
respect of prior periods	45,199	_	N.M.	45,199	(39,444)	N.M.

N.M.: Not meaningful

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	GRO	JP	COMPANY		
	31/3/2018	30/9/2017	31/3/2018	30/9/2017	
ASSETS	\$	\$	\$	\$	
Current assets					
Cash and cash equivalent	27,057,424	293,434	26,966,731	1,023	
Trade receivables	1,155,618	1,297,866	91,422	1,023	
Other receivables			•	270.064	
	556,692	1,285,288	135,183	379,064	
Amount due from holding company Amount due from subsidiaries	-	15,380,567	- 57,711	2	
	-	100.424	,	-	
Inventories	200,306	188,431	120,359	-	
Other assets	54,022	305,144			
Total current assets	29,024,062	18,750,730	27,371,406	380,089	
Non-current assets					
Security deposits	1,015,976	960,583	931,646	-	
Goodwill	2,505,522	3,443,083	-	-	
Intangible asset	620,000	620,000	-	-	
Plant and equipment	906,290	823,474	293,389	-	
Other assets	977,986	794,930	=	-	
Investment in subsidiaries		<u> </u>	1,780,106	-	
Total non- current assets	6,025,774	6,642,070	3,005,141	-	
Total assets	35,049,836	25,392,800	30,376,547	380,089	
LIABILITIES AND EQUITY					
Current liabilities					
Short term loans	1,946,495	808,189		-	
Trade payables	3,354,339	1,765,646	2,784,289	-	
Other payables	1,839,688	2,566,092	658,734	-	
Amount due to holding company	3,249	-	-	380,087	
Finance lease	-	20,215	-	-	
Provisions	1,814,802	1,758,828	114,040	-	
Income tax payable	617,694	1,397,946	603,144	-	
Total current liabilities	9,576,267	8,316,916	4,160,207	380,087	
Non-current liabilities					
Provisions	199,538	199,538	161,327	-	
Deferred tax liabilities	105,400	108,921		-	
Finance lease		89,920	-	-	
Total non-current liabilities	304,938	398,379	161,327	-	
Capital, reserves and non-controlling interest		_			
Share capital	25,181,005	2	25,181,005	2	
Retained earnings	483,500	16,855,532	874,008	-	
Translation reserve	(177)	208	-		
Equity attributable to owner of the company	25,664,328	16,855,742	26,055,013	2	
Non-controlling interests	(495,697)	(178,237)	-	-	
Total equity	25,168,631	16,677,505	26,055,013	2	
Total liabilities and equity	35,049,836	25,392,800	30,376,547	380,089	

1(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:-

Amount payable in one year one or less or on demand

· · · · · · · · · · · · · · · · · · ·						
As at 31/3/2018		As at 30	/9/2017			
Secured	Unsecured	Secured	Unsecured			
\$	\$	\$	\$			
-	1,946,495	-	808,189			

Amount repayable after one year

As at 31/3/2018		As at 30/9/2017		
Secured	Unsecured	Secured	Unsecured	
\$	\$	\$	\$	
-	-	-	-	

Details of any collaterals.

Not applicable.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	GROUP					
	2nd Quarte		Half Year			
	2018	2017	2018	2017		
	2018 \$	\$	2018 \$	\$		
Operating activities	Ş	Ą	Ą	Ą		
Profit before income tax	677,374	1,946,849	2,487,393	3,034,004		
Adjustments for:	077,374	1,540,045	2,407,333	3,034,004		
Depreciation expense	84,358	114,232	131,720	134,808		
Amortisation of upfront sponsorship	226,208		486,187	-		
Amortisation of provision for reinstatement	4,247	-	6,370	-		
Write-off of upfront sponsorship	10,208	-	10,208	-		
Provision for promotional support		-	55,974	-		
IPO expense	_	_	1,120,396	_		
Interest expense	16,576	_	26,433	_		
Operating cash flows before movements in						
working	1,018,971	2,061,081	4,324,681	3,168,812		
Trade receivables	805,825	(181,622)	142,248	(365,838		
Other receivables	457,625	(1,046)	350,030	35,705		
Inventories	5,200	28,462	(11,875)	14,971		
Security deposits	(57,967)	(70,140)	(55,393)	(52,969		
Other assets	(17,914)	-	(236,416)	-		
Trade payables	857,257	186,762	1,588,693	(50,726		
Other payables	(721,970)	94,375	(899,673)	(37,927		
Cash generated from operations	2,347,027	2,117,872	5,202,295	2,712,028		
Income tax paid	(45,199)	(446,282)	(45,199)	(745,641		
Net cash from operating activities	2,301,828	1,671,590	5,157,096	1,966,387		
Investing activity						
Purchase of plant and equipment	(269,645)	(180,525)	(297,324)	(336,046		
Net cash used in investing activity	(269,645)	(180,525)	(297,324)	(336,046		
Financing activities						
Amount from (to) holding company	3,249	(1,439,253)	157,565	(1,173,410		
Repayment of finance lease	-	-	(110,135)	-		
Proceeds from short-term loans	450,464	-	1,138,306	-		
Proceeds from shares issuance of shares	-	-	23,850,000	-		
IPO expenses paid	(142,131)	-	(1,671,668)	-		
Dividends paid	(1,433,417)	-	(1,433,417)	-		
Interest paid	(16,576)		(26,433)	-		
Net cash (used in) from fanancing activities	(1,138,411)	(1,439,253)	21,904,218	(1,173,410		
Net increase in cash and cash equivalents	893,772	51,812	26,763,990	456,931		
Cash and cash equivalents at beginning of period	26,163,652	1,075,699	293,434	670,580		
Cash and cash equivalents at end of period	27,057,424	1,127,511	27,057,424	1,127,511		

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	GROUP						
		Retained	Translation	Equity attributable to owners of the	Non- controlling		
	Share capital	earnings	reserve	Company	interest	Total	
	\$	\$	\$	\$	\$	\$	
Balance ar 1 October 2016	2	9,133,333	-	9,133,335	-	9,133,335	
Total comprehensive income for the period:							
Profit for the period		924,082	-	924,082	-	924,082	
Total	-	924,082	-	924,082	-	924,082	
Balance at 31 December 2016	2	10,057,415	-	10,057,417	-	10,057,417	
Total comprehensive income for the period:							
Profit for the period		1,654,821	-	1,654,821	-	1,654,821	
Total	-	1,654,821	-	1,654,821	-	1,654,821	
Balance at 31 March 2017	2	11,712,236	-	11,712,238	-	11,712,238	
Balance at 1 October 2017	2	16,855,532	208	16,855,742	(178,237)	16,677,505	
Issuance of of new shares pursuant to							
restructuring exercise	5,165,231	(16,855,532)	(208)	(11,690,509)	(225,043)	(11,915,552)	
Issuance of new Shares via IPO	21,000,000	-	-	21,000,000	-	21,000,000	
Share issue expenses	(984,228) 25,181,005	-	-	(984,228) 25,181,005	(403,280)	(984,228) 24,777,725	
	23,161,003	_	_	23,181,003	(403,280)	24,777,723	
Total comprehensive income for the period: Profit for the period		1 442 026		1 442 026	1 620	1,444,475	
Profit for the period	-	1,442,836	-	1,442,836	1,639	1,444,475	
Other comprehensive income for the period			(314)	(314)	-	(314)	
Total	-	1,442,836	(314)	1,442,522	1,639	1,444,161	
Balance at 31 December 2017	25,181,005	1,442,836	(314)	26,623,527	(401,641)	26,221,886	
Total comprehensive income for the period:							
Profit for the period	-	474,081	-	474,081	(94,056)	380,025	
Other comprehensive income for the period		-	137		-	137	
Total	-	474,081	137	474,218	(94,056)	380,162	
Transaction with owners, recognised directly in equity							
Dividends	-	(1,433,417)	-	(1,433,417)	-	(1,433,417)	
Total	-	(1,433,417)	-	(1,433,417)	-	(1,433,417)	
Balance at 31 March 2018	25,181,005	483,500	(177)	25,664,328	(495,697)	25,168,631	

			cor	MPANY		
				Equity		
				attributable to	Non-	
		Retained	Translation	owners of the	controlling	
	Share capital	earnings	reserve	Company	interest	Total
	\$	\$	\$	\$	\$	\$
Issue of shares at date of incorporation, 1						
June 2017 and balance at 30 September						
2017	2	-	-	2	-	2
Issuance of of new shares pursuant to						
restructuring exercise	5,165,231	-	-	5,165,231	-	5,165,231
Issuance of new Shares via IPO	21,000,000	-	-	21,000,000	-	21,000,000
Share issue expenses	(984,228)	-	-	(984,228)	-	(984,228)
	25,181,005	-	-	25,181,005	-	25,181,005
Total comprehensive income for the period:						
Profit for the period	-	1,441,490	-	1,441,490	-	1,441,490
Total	-	1,441,490	-	1,441,490	-	1,441,490
Balance at 31 December 2017	25,181,005	1,441,490	-	26,622,495	-	26,622,495
Total comprehensive income for the period:						
Profit for the period	-	865,935	-	865,935	-	865,935
Total	-	865,935	-	865,935	-	865,935
Transaction with owners, recognised						
directly in equity						
Dividends	<u> </u>	(1,433,417)	-	(1,433,417)	-	(1,433,417)
Total	-	(1,433,417)	-	(1,433,417)	-	(1,433,417)
Balance at 31 March 2018	25,181,005	874,008	-	26,055,013	-	26,055,013

Note: There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

The Company was incorporated on 1 June 2017 with an issued and paid up capital of two (2) shares of S\$1 each, and it has raised additional capital during the period, during the IPO stage. The details of the changes in the issued and paid-up share capital of the Company and immediately after the IPO and the Cornerstone Shares, up to the 31 March 2018, are as follows:

	Number of shares	Resultant issued and paid-up share capital (S\$)
Issued and paid-up share capital as at incorporation	2	2
Issue of 5,165,231 new shares pursuant to the <b>Restructur Exercise</b> (excluding the <b>Sub-division</b> )	ring 5,165,231	5,165,233
Issued and paid-up share capital immediately after the Restructuring Exercise (including the Sub-division)	387,392,475	5,165,233
Issue of 15,734,500 new shares pursuant to the <b>Invitation</b> 59,265,500 <b>Cornerstone Shares</b>	and 75,000,000	21,000,000 <sup>(1)</sup>
Issued and paid-up share capital immediately after the completion of the <b>Invitation</b> and the issue of the <b>Cornersto Shares</b>	462,392,475 one	26,165,233 <sup>(1)</sup>

<sup>(1)</sup> Based on the gross proceeds from the **Invitation** and the issue of the **Cornerstone Shares**, before taking into account the capitalisation of approximately S\$1.1 million being a portion of the listing expenses incured in relation to the **Invitation** and the issue of the **Cornerstone Shares**.

There are no outstanding convertibles, shares held as treasury shares and subsidiary holdings as at 31 March 2018. There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

# 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	31/3/2018	30/9/2017
Number of shares held as treasury shares	-	-
Total no. of issued shares (excluding		
treasury shares)	462,392,475	2

There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

# 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There are no treasury shares held by the Company.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

During the financial period, there were no transaction pertaining to subsidiary holdings.

2. Whether the figures have been audited, or reviewed, and in accordance with which accounting standard or practice.

The figures have not been audited nor reviewed by the auditors of the Company.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The consolidated financial statements for the current period have been prepared based on the actual current Group that was formed subsequent to the Restructuring Exercise while the prior comparative consolidated financial statements are prepared on a combined basis and include the financial information of the restaurant business as if the current group structure had been in existence throughout the relevant years or from the date the entities are under common control, if later.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

		G	iroup	
	2nd Quarter e	nded 31 March	1st Half Year e	nded 31 March
	2018	2017	2018	2017
Earnings per ordinary share:-				
(a) Based on the weighted average				
number of ordinary shares in issue; and	0.10 cents	0.36 cents	0.41 cents	0.56 cents
(b) On a fully diluted basis	0.10 cents	0.36 cents	0.41 cents	0.56 cents

For comparative and illustrative purposes, the earnings per share for the respective financial years have been computed based on the profit attributable to owners of the Company and the Company's enlarged share capital of 462,392,475 shares, assuming that the **Restructuring Exercise** and the issuance of 15,734,500 shares pursuant to the **Invitation** and 59,265,500 **Cornerstone Shares** had been completed as at the end of the respective financial period.

- Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	GRO	DUP	COMPANY		
	As at 31/3/2018	As at 30/9/2017	As at 31/3/2018	As at 30/9/2017	
Net asset value per ordinary share based on					
existing issued share capital (cents)	5.55	3.65	5.63	NA	
No. of shares	462,392,475	462,392,475	462,392,475	462,392,475	

For comparative and illustrative purposes, the calculation of the net asset value per share for the respective financial years is based on the post-IPO share capital of 462,392,477 shares and the inclusion of net proceeds of approximately S\$19.3 million from the IPO

There are no comparative figures for the Company as at the end of the corresponding period of the immediately preceding financial year as the Company was incorporated on 1 June 2017.

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

### STATEMENT OF COMPREHENSIVE INCOME

As mentioned in the background, for the purpose of this announcement, the results of the Group for the second quarter ended 31 March 2018 ("2Q2018") and half-year ended 31 March 2018 ("HY2018") reflects the actual results of both the restaurant and beer businesses of the Group, formed after the completion of the Restructuring Exercise, i.e. from 1 November 2017 to 31 March 2018. In addition, HY2018 also included the economic interest in the restaurant business from 1 July 2017 to 31 October 2017. The comparative results of the Group for the second quarter ended 31 March 2017 ("Proforma 2Q2017") and half-year ended 2017 ("Proforma HY2017") have been prepared on the assumption that the Group's structure, following the completion of the Restructuring Exercise has been in place since 1 October 2016, which comprise the three months results (from 1 January to 31 March 2017) and the six months results (from 1 October 2016 to 31 March 2017) of the restaurant business.

### FINANCIAL PERFORMANCE (2Q2018 vs 2Q2017)

# Revenue

The Group recorded revenue of \$6.7 million in 2Q2018, which included the new revenue stream from the beer business of \$1.6 million, represented a 19.0% increase from the \$5.6 million revenue recorded in 2Q2017. Revenue from the restaurant business has shown a decline of 9.8% as the revenue in 2Q2017 included a non-recurring revenue from tour groups of \$0.4 million.

# Other income

Other income of \$0.1 million in 2Q2018, included franchise fee income and government grant of \$0.07 million in total, while other income of \$0.03 million in 2Q2017 consists largely of only government grants.

# Raw materials and consumables used and changes in inventories

Total raw materials and consumables used and changes in inventories in 2Q2018 was \$2.1 million, an 84.6% increase from 2Q2017 of \$1.1 million. The increase was due to the new product mix arising from the newly acquired beer business as well as a general reduction in gross profit from the restaurant business.

## Employee benefits expense

Group's employee benefits expense for 2Q2018 was \$2.2 million, which represented an increase of 52.2% when compared to \$1.5 million recorded in 2Q2017, as it included the contribution of \$0.6 million from the beer business, as well as increase in headcount in the Company following its admission on the Catalist.

### Operating lease expense

Group's operating lease expense was \$0.7 million in 2Q2018, which represented a 14.3% increase from 2Q2017's operating lease expense of \$0.6 million, as it included the contribution of \$0.05 million from the beer business.

#### Depreciation expense

Group's depreciation expense for 2Q2018 was \$0.09 million, a decrease of 22.4% from 2Q2017's depreciation expense, as many of the assets have been fully depreciated in the prior financial year.

#### Other operating expenses

Other operating expenses for 2Q2018 was \$1.0 million, an increase of 168.8% from \$0.4 million in 2Q2017 due mainly to the contribution of \$0.5 million from the beer business and a donation of \$0.1 million made by the Company during the period.

#### Profit before income tax and profit for the period

The Group recorded profit before income tax and net profit of \$0.7 million and \$0.4 million respectively in 2Q2018, which shown decreases of 65.2% and 77.0% when compared with the profit before income tax and net profit of \$1.9 million and \$1.7 million respectively in 2Q2017.

The decreases were largely due to decrease in revenue from the restaurant business accompanied by a decrease in margin as well as increase in operating costs. The loss-making beer business which recorded a loss of \$0.4 million, as the revenue achieved (which failed to capitalise on increased demand as a result of logistical issues) was not sufficient to cover the increase in operational costs. The Group is working on restructuring the operations of the beer business so as to turnaround its financial performance, as well as its brand position for expansion.

#### FINANCIAL PERFORMANCE (HY2018 vs HY2017)

The statement of comprehensive income for HY2018 covered the five months (i.e. November 2017 to March 2018) income and expenses for both the restaurant and beer businesses, while the HY2017 covered the six months income and expenses for the restaurant business.

#### Revenue

The Group recorded revenue of \$10.8 million in HY2018, which included the new revenue stream from the beer business of \$2.9 million, representing a 12.3% increase from the \$9.7 million revenue recorded in HY2017.

### Other income

Other income in HY2018 included the Interim Period profits from the restaurant business of \$2.5 million recognised pursuant to the Restructuring Agreement.

# Raw materials and consumables used and changes in inventories

Total raw materials and consumables used and changes in inventories in HY2018 was \$3.4 million, a 68.5% increase from HY2017 of \$2.0 million. The increase was due to the new product mix arising from the newly acquired beer business.

# Employee benefits expense

Group's employee benefits expense for HY2018 was \$3.6 million, which represented an increase of 36.9% when compared to \$2.6 million recorded in HY2017, as it included the five-months contribution of \$1.0 million from the beer business, as well as increased in office personnel headcount following the Company's admission to Catalist.

# Other operating expenses

Other operating expenses for HY2018 was \$1.5 million, an increase of 142.7% from \$0.6 million in HY2017 due mainly to the five-months contribution of \$0.7 million from the beer business and increased in professional fees incurred by the Company.

### IPO expense

The Group recognised IPO expense of \$1.1 million in HY2018 following its successful admission to Catalist on 30 November 2017.

# Profit before income tax and profit for the period

The Group recorded a profit before income tax and net profit of \$2.5 million and \$1.8 million respectively in HY2018, which represented decreases of 18.0% and 29.3% respectively from HY2017's profit before income tax and net profit of \$3.0 million and \$2.6 million respectively. The decreases were largely due to the losses contributed by the beer business, which has derived loss before income tax and net loss of both at \$0.4 million, as the revenue achieved (which failed to capitalise on increased demand as a result of logistical issues) was not sufficient to cover the increase in operational costs. The Group is working on restructuring the operations of the beer business so as to turnaround its financial performance, as well as its brand position for expansion.

#### **BALANCE SHEET**

#### The Group

#### <u>Assets</u>

Trade receivables as at 31 March 2018 ("HY2018") was \$1.2 million, which decreased by \$0.1 million from \$1.3 million recorded as at 30 September 2017 ("FY2017"), due mainly to the guicker collection in amount owing from the beer distributors.

Other receivables as at HY2018 stood at \$0.6 million, which shown a drop of \$0.7 million from \$1.3 million recorded as at FY2017, mainly due to the recognition of the IPO expenses, that was recorded as prepayments, in the income statement during the current period.

The amount due from holding company as at FY2017 relates to amount owing from GuGong Pte. Ltd. which has been fully repaid following the completion of the Restructuring Exercise on 6 November 2017.

Total other assets, pertained to the upfront sponsorships provided by the beer business to the beer and entertainment establishments based on the agreed contractual terms, was \$1.0 million as at HY2018 as compared to \$1.1 million as at FY2017.

Goodwill arose in relation to the acquisition of Danish Breweries, which operates the beer business, has reduced from \$3.4 million as at FY2017 to \$2.5 million as at HY2018. Goodwill as at FY2017 was computed on the basis that the effective date of acquisition of the beer business was 30 June 2017. Pursuant to the Restructuring Agreement, the actual completion date is 31 October 2017, as such the difference in the higher final net assets value as at 31 October 2017 acquired and the net assets value as at 30 June 2017 has been adjusted against the goodwill balance. Given that the goodwill has been computed based on provisional net asset value of Danish Breweries as at 31 October 2017, the Group will revisit the actual net assets value and make further necessary adjustments to goodwill within the required one-year period from the effective date of completion of the acquisition.

The increase in plant and equipment balance from \$0.8 million as at FY2017 to \$0.9 million as at HY2018 was a result of additions in empty beer kegs by the beer business and offset by the recorded depreciation charges by the Group.

## Liabilities

Short term loan increased from \$0.8 million as at FY2017 to \$1.9 million as at HY2018 as loans were drawn down to meet the working capital needs of the beer business.

Trade payables increased from \$1.8 million as at FY2017 to \$3.4 million as at HY2018, as both the restaurant and beer businesses were slower in paying off its suppliers and vendors.

Other payables decreased from \$2.6 million as at FY2017 to \$1.8 million as at HY2018, as a result of the payments made for the sponsorships which were offset against the provision that has been previously recorded.

The finance lease as at FY2017 has been fully repaid during the current period by way of loan.

Income tax payable as at HY2018 pertained to the provision for income tax for the profits for the current period by the Group, whereas the income tax payable balance as at FY2017 pertained to the results for the full year of 2017.

# Capital and non-controlling interest

Pursuant to the issuance of new shares and the successful listing of the Company during the HY2018, the Company has recorded an increased in share capital from \$2 as at FY2017 to \$25.2 million as at HY2018 which has been offset by the capitalisation of IPO expenses of \$1.0 million.

Retained earnings and non-controlling interests balance as at FY2017 included the retained earnings and non-controlling interests of the restaurant and beer business since the date the entities within the Group are under common control, whereas the retained earnings as at HY2018 only consists of the profits of the actual Group since the completion of the Restructuring Exercise on 31 October 2017 till 31 March 2018.

# The Company

The Company was incorporated on 1 June 2017 and was inactive prior to the completion of the Restructuring Exercise, hence it has only recorded the prepayments made for the IPO expenses as at FY2017. Subsequent to the completion of the Restructuring Exercise, the Company has since taken over the operations, as well as the relevant assets and liabilities of the restaurant business.

#### **CASH FLOW STATEMENT**

In 2Q2018, the Group recorded a net cash from operating activities of \$2.3 million, and net cash used in investing activity and financing activities of \$0.3 million and \$1.1 million respectively.

In HY2018, the Group recorded a net cash from operating activities of \$5.2 million and net cash used in investing activity of \$0.3 million. The Group also recorded a net cash from financing activities of \$21.9 million, as it has raised additional capital of \$23.9 million during the current period, through its admission to the Catalist, which was offset by the payment of IPO expenses of \$1.7 million

The Company also paid dividends of \$1.4 million in 2Q2018.

As at 31 March 2018, the Group's cash and cash equivalents stood at \$27.1 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

There was no forecast made.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group continues to see a stable revenue stream for its premium seafood restaurants. The Group is continuing to work on the development of the new casual dining concept restaurants while it works to turnaround the operations of the beer business and its expansion.

#### 11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

No.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

No. The Company was incorporated on 1 June 2017.

(c) Date payable

NA.

(d) Books closure date

NA.

12. If no dividend has been declared (recommended), a statement to that effect.

The Company has not declared any dividend.

# 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company has not obtained a general mandate from shareholders for Interested Person Transactions ("IPTs").

The aggregate value of interested person transactions entered into during the half year ended 31 March 2018 is as follows:

Name of interested person	Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)
GuGong Pte. Ltd.	\$174,926 <sup>(1)</sup>	Not applicable

#### Note:

- (i) paid \$28,280 rent to GuGong Pte. Ltd. ("GuGong") for the lease of the corporate office; and
- (ii) made purchase of \$146,646 of seafood products from GuGong.

# 14. Use of IPO proceeds

Pursuant to the Company's IPO, the Company received net proceeds from the IPO of approximately S\$19.3 million (the "Net Proceeds"). Please refer to the Offer Document for further details. As at the date of this announcement, the Net Proceeds have been utilized as follows:

	Allocation of Net Proceeds (as disclosed in the Offer Document)	Net Proceeds utilized as at the date of this announcement	Balance of Net Proceeds as at the date of this announcement
	(S\$'000)	(S\$'000)	(S\$'000)
<u>Purpose</u>			
Development of Beer Business	10,000	-	10,000
Establishing a new chain of casual dining restaurants	5,000	-	5,000
Development of Ready Meal Business	2,000	-	2,000
General working capital purposes	2,300	-	2,300
	19,300	-	19,300

# 15. Confirmation Pursuant to Rule 705(5) of the Listing Manual

To the best of our knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited financial results of the Company for the six months ended 31 March 2018 presented in this announcement, to be false of misleading in any material respect.

# 16. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7H) under Rule 720(1).

The Company confirms that it has procured undertakings from all its Directors and Executive Officers pursuant to Rule 720(1) of the SGX Listing Manual.

# BY ORDER OF THE BOARD

Lim Yong Sim (Lin Rongsen) CEO and Executive Chairman

15 May 2018

<sup>(1)</sup> During the period, the Company has: